Message Text

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DRAFTED BY EXECSEC:P.SHOSTAL
APPROVED BY OES/APT/SEP:R.G.MORRIS
EUR/SOV:R.WINDSOR
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UNCLAS STATE 109084

EMBASSY PLEASE PASS TO P & C BENSON

E.O. 11652:N/A

TAGS: SENV, US, UR

SUBJECT: US-USSR ENVIRONMENTAL AGREEMENT: ENVIRONMENTAL EXHIBIT (02.000

REF: (A) MOSCOW 08066, (B) MOSCOW 06881

- 1. REQUEST EMBASSY DELIVER FOLLOWING LETTER, DATED APRIL 27, FROM SHOSTAL TO KAZAKOV:
- 2. DR. YURIY YE. KAZAKOV MAIN ADMINISTRATION OF THE HYDROMETEOROLOGICAL UNCLASSIFIED

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SERVICE OF THE USSR PEREULOK PAVLIKA MOROZOVA 12 MOSCOW D-376

DEAR YURIY,

MANY THANKS FOR THE LETTER WHICH YOU GAVE OUR EMBASSY

ON APRIL 18. I LOOK FORWARD TO RECEIVING THE DOCUMENT ON "FINANCIAL TERMS AND CONDITIONS" OF THE US-USSR ENVIRONMENTAL AGREEMENT.

REGARDING YOUR QUESTIONS ON THE ARRANGEMENTS FOR THE PROPOSED US ENVIRONMENTAL EXHIBIT IN THE USSR, THE US SIDE WOULD BE PREPARED TO MEET IN FULL THE EXPENSES OF ORGANIZING THE EXHIBIT. WE ESTIMATE THE TOTAL NUMBER OF US PERSONNEL INVOLVED IN STAFFING THE EXHIBIT TO BE ABOUT 12 (I.E., 2 EXPERTS, 6 GUIDES, AND 4 TECHNICIANS AND ADMINISTRATIVE STAFF). THE SALARIES AND EXPENSES FOR THIS STAFF WOULD BE PAID BY THE US SIDE.

IF THE USSR ORGANIZES AN ANALOGOUS EXHIBIT IN THE UNITED STATES, WE WOULD EXPECT THE SOVIET SIDE TO BEAR ALL THE EXPENSES IN THE UNITED STATES. TO GIVE YOU AN IDEA OF SOME OF THE COSTS INVOLVED, EXHIBIT HALL RENTAL FOR A SOVIET EXHIBIT OF SIMILAR DIMENSIONS TO THE PROPOSED US EXHIBIT WOULD RANGE FROM \$750 TO \$2,000 PER DAY, DEPENDING ON THE HALL. (THESE FIGURES ARE FOR SPACE ONLY AND DO NOT INCLUDE SERVICES SUCH AS GUARDS, SET-UP, DISMANTLING, UTILITIES, AND STORAGE. FREIGHT COST FOR NINE TRUCKS TO HAUL THE EXHIBIT ONE WAY FROM NEW YORK TO CHICAGO ARE ESTIMATED AT \$17,280; FOR NINE TRUCKS FROM NEW YORK TO SAN FRANCISCO, THE COST WOULD BE APPROXIMATELY \$33,840. THESE RATES ARE FOR MID-1978 UNCLASSIFIED

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AND AN INFLATION FACTOR SHOULD ALSO BE CONSIDERED.

I HOPE THAT YOU WILL BE ABLE TO GIVE US A VERY EARLY RESPONSE TO OUR PROPOSAL FOR HOLDING A US EXHIBIT IN THE USSR.

WITH MANY THANKS.

SINCERELY, PIERRE SHOSTAL

(END OF LETTER) VANCE

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